

## Conservation Division

### Growing business through advanced technology, labor saving devices and green energy solutions

Foreseeing the huge demand and need for energy efficiency, Munro created the Conservation Division in 1988. Since then, we have been a leader in providing energy efficiency solutions. As part of a family owned and operated company, we formed partnerships with some of the biggest names in the energy efficiency business when larger firms couldn't. We have supplied energy efficient lighting and controls for over 800 million square feet of retrofit projects.



### Services

- Energy efficient lighting and control upgrades
- Water and gas conservation
- Specializing in utility rebate program fixtures
- Competitive pricing which equals a quick ROI
- Fluorescent, LED and HID lighting retrofits kits
- Programs for ESCO, facility and utilities
- Bulb and ballast recycling



*"Munro is head and shoulders above their competitors in both knowledge and product. They carry a superior selection of the energy efficient products that will qualify for utility rebates. The amount of product in their warehouse allows them to quickly deliver the material that we require. This is of enormous benefit to our customers and greatly assists us in meeting our goals."*

**- Paul Mallet, President, Northern Energy Services**



### Clients Served

TD BankNorth Garden - Copley Place Plaza  
 FedEx Distribution Centers - Pepsi Bottling Centers  
 Iron Mountain Storage - Simon Property Mall Group  
 BJ's Wholesale Shopping Club - NYC Housing Authority  
 Providence Housing Authority - San Diego Library  
 Embassy Suites - Marriott Hotels & Resorts  
 Suffolk University - University of Rhode Island  
 Shoreline School System - University of Massachusetts  
 Key West Naval Air Station - Smithsonian Museum  
 FBI Building - National Archives

### Success Stories

**Kingston, RI** - We supplied NORESKO with the latest energy efficient lamps and controls to upgrade the University of Rhode Island's academic buildings, residence halls, athletic complex and dorms. The energy efficiency measures installed in the building will save about \$135,000 per year in utility costs. This is part of our ongoing support of educational institutions.

**Boston, MA** - The TD Banknorth Garden underwent an energy efficient retrofit thanks to AECOM and Munro Distributing. We supplied Sylvania products and Envirobright's retrofit kits. The Garden is the home of the Boston Bruins, Celtics and a major concert venue.

**Vernon, CT** - By using induction lighting and occupancy sensors supplied by Munro Distributing, the Connecticut Energy Efficiency Fund and CL&P helped one McDonald's restaurant save approximately \$8,917 and 67,048 kilowatt-hours annually.

